

ORANGE COUNTY AIRPORT COMMISSION
Airport Commission Hearing Room
3160 Airway Avenue
Costa Mesa, CA 92626

MINUTES OF REGULAR MEETING

October 3, 2012

COMMISSIONERS PRESENT: David Bailey, John Clarey, Bruce Junor, Chris Welsh

COMMISSIONERS ABSENT: Tony Lam

STAFF PRESENT: Alan Murphy, Airport Director
Loan Leblow, Assistant Airport Director
Paul Albarian, Deputy County Counsel
Larry Serafini, Deputy Airport Director, Facilities
Scott Hagen, Deputy Airport Director, Operations
Roy Freeman, Deputy Airport Director, Business Development
Ralph Sanchez, Administrative Manager, Business Development
Holly Felipe, Administrative Manager, Business Development
Barbara Swift, Administrative Manager, Business Development
Jessica Dixon, Real Property Agent, Business Development
Duyen Lac, Procurement Contract Specialist, Business Development
Michael Moore, Chief, Orange County Fire Authority
Elsa Garcia, Staff Specialist, Finance & Administration

CALL TO ORDER: Chair Welsh called the meeting to order.

PLEDGE OF ALLEGIANCE: Commissioner Bailey led the assembly in the Pledge of Allegiance.

1. **APPROVAL OF MINUTES** The September 19, 2012 Regular Meeting Minutes were approved as written.
2. **AWARD ADVERTISING CONCESSION LEASE (ASR 12-001220)** Award the Advertising Concession Lease to Titan Outdoor LLC (Titan) for the operation of the advertising concession and authorize the Chair to execute the Lease. Director Murphy summarized the scoring process and stated that Titan scored higher but that both firms were well qualified. Mr. John Abeln, with Clear Channel stated that the financial offer was misrepresented in the staff report, that the Request for Proposals (RFP) was ambiguous, noted shortcomings on Titan's proposal, and highlighted Clear Channel's experience. Peter Whittingham, with Curt Pringle & Associates stated that Clear Channel is substantially better qualified & that Titan did not meet the references requirement, that Titan's minimum annual guarantee was marginally better, and noted Titan's financial weaknesses and Clear Channel's strength. Michael Riley with Titan emphasized abundant experience and explained higher proposed rent as a result of now including Terminal C. Responding to Commissioner Junor, Director Murphy stated that Titan met the references requirement. Responding to Commissioner Clarey, Director Murphy stated that he did not agree with Clear Channel's financial misrepresentation statement and said that the RFP was clear with further clarification in the addendums. Commissioner Clarey stated that he was on the appraisal panel and mentioned concerns with the RFP scoring process, Titan's risk to the Airport, and overall recommendation to award the contract.

Commissioner Bailey made a motion to recommend Clear Channel, Commissioner Clarey seconded the motion; this item was approved, with Chair Welsh dissenting.

3. **APPROVE AMENDMENT WITH OCFA (12-001293)** Execute Amendment Number Six to extend the Agreement with the Orange County Fire Authority for Aircraft Rescue Fire Fighting (ARFF) services for one (1) year and issue a Request for Statement of Qualifications for ARFF services. Director Murphy summarized a Board directive to explore options for ARFF services.

On Commissioner Clarey's motion and Commissioner Bailey's second, this item was approved. Commissioner Junor was absent.

4. **PERIMETER ROAD RECONSTRUCTION PHASE 2, ADOPT LIST & AD FOR BIDS (ASR 12-001312)** Adopt the plans and specifications for the Perimeter Road Reconstruction-Phase 2 project, authorize signing the plans and specifications, adopt the list of prequalified general contractors, and authorize solicitation of bids and establishing a bid opening date.

On Commissioner Bailey's motion and Commissioner Clarey's second, this item was approved. Commissioner Junor was absent.

5. **SUMMARY OF RELEVANT ACTIONS BY THE BOARD OF SUPERVISORS** – The Capacity Allocation item passed as recommended. The Baker Street Improvement item is pending.

6. **ADDITIONAL BUSINESS**

- A. PUBLIC COMMENTS – None.
- B. AIRPORT DIRECTOR COMMENTS – None.
- C. AIRPORT COMMISSION COMMENTS – None.

7. **ADJOURNMENT OF PUBLIC MEETING** The meeting adjourned at 6:18 p.m.

Respectfully submitted, .



Elsa Garcia, Staff Specialist